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## **AMENDMENTS TO CLAIMS:**

Please amend the claims as follows:

1. (Currently Amended) An method apparatus for establishing rates for a property insurance policy, the method comprising comprising a computer-readable medium encoded with a computer program that, when executed:

determining determines a single tier placement for an applicant dependent upon a combination of mutually exclusive factors based on a plurality of data about the applicant, such that no single risk characteristic is the sole determinant for placement in a tier, the factors including:

- a) a protection class; and
- b) a previous paid loss history; and

establishingestablishes a rate quote for a property insurance policy of a single insurance company for the applicant based on the tier placement of the applicant, wherein the tier placement results in one of a preferred rate quote, a standard rate quote, and a non-standard rate quote.

- 2. (Currently Amended) The <u>method\_apparatus</u> as defined in claim 1 wherein the policy is a renewal policy.
- 3. (Currently Amended) The <u>method apparatus</u> as defined in claim 2 wherein the protection class is one of a plurality of nationally published numbers.
- 4. (Currently Amended) The <u>method apparatus</u> as defined in claim 3 wherein the nationally published numbers are in a range of from 1 to 10.
- 5. (Currently Amended) The <u>method\_apparatus</u> as defined in claim 2 wherein the previous paid loss history establishes one number in a range of from 0 losses to 3 or more losses paid in a previous three year period.
- 6. (Currently Amended) The <u>method apparatus</u> as defined in claim 1 wherein the previous paid loss history is established based on one or more of information provided by an applicant, information provided by an insurer, and information provided by a third party.

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7. (Currently Amended) The method apparatus as defined in claim 1 wherein the factors used for determining a single tier placement for the applicant further comprise an insurance credit score.

- 8. (Currently Amended) The <u>method apparatus</u> as defined in claim 7 wherein the policy is a new policy.
- 9. (Currently Amended) The <u>method apparatus</u> as defined in claim 7 wherein the insurance credit score is derived from a nationally used credit model.
- 10. (Currently Amended) The <u>method apparatus</u> as defined in claim 9 wherein the insurance credit score is a three digit number which falls into one of a set of multiple ranges.
- 11. (Currently Amended) The <u>method apparatus</u> as defined in claim 7 wherein the protection class is one of a plurality of nationally published numbers.
- 12. (Currently Amended) The <u>method apparatus</u> as defined in claim 11 wherein the nationally published numbers are in a range of from 1 to 10.
- 13. (Currently Amended) The <u>method apparatus</u> as defined in claim 7 wherein the previous paid loss history establishes one number in a range of from 0 losses to 3 or more losses paid in a previous three year period.
- 14. (Currently Amended) An system apparatus for establishing rates for a property insurance policy, the system apparatus comprising:
  - a computer system for determining a single tier placement for an applicant dependent upon a combination of mutually exclusive factors based on a plurality of data about the applicant, the computer system including:
    - a storage device storing a program; and
    - a processor coupled to the storage device, the processor operative with the program for establishing a rate quote for a property insurance policy of a single insurance company for the applicant based on the tier placement of the applicant in response to determining a protection class factor and a previous paid loss history factor, wherein the tier placement results in one of a preferred rate quote, a standard rate quote, and a non-standard rate quote.

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15. (Currently Amended) The <u>system apparatus</u> as defined in claim 14 wherein the processor is operative with the program to establish a rate quote for the property insurance policy for the applicant based on the tier placement of the applicant in response to further determining an insurance credit score factor.

- 16. (Currently Amended) The <u>system apparatus</u> as defined in claim 14 wherein the policy is a renewal policy.
- 17. (Currently Amended) The <u>system apparatus</u> as defined in claim 15 wherein the policy is a new policy.
- 18. (Currently Amended) An method apparatus for establishing rates for a property insurance policy, the method comprising comprising a computer-readable medium encoded with a computer program that, when executed:

an applicant-communicating communicates a request for property insurance;

in response to the request, <u>using uses</u> a computer system for determining a single tier placement for the applicant dependent upon a combination of mutually exclusive factors based on a plurality of data provided by the applicant, the factors including:

- a) a protection class; and;
- b) a previous paid loss history; and

establishingestablishes a rate quote for a property insurance policy of a single membership organization for the applicant based on the tier placement of the applicant, wherein the tier placement results in one of a preferred rate quote, a standard rate quote, and a non-standard rate quote.

- 19. (Currently Amended) The-method apparatus as defined in claim 18 wherein the policy is a renewal policy.
- 20. (Currently Amended) The <u>method apparatus</u> as defined in claim 18 wherein the factors used for determining a single tier placement for the applicant further include:

an insurance credit score.

21. (Currently Amended) The <u>method apparatus</u> as defined in claim 20 wherein the policy is a new policy.